



DISTRIBUTORS OF EXCEPTIONAL AUDIO PRODUCTS

## Hana MC Cartridges

*from Japan*

High output for Moving Magnet (MM) phono-stage  
and Low output for Moving Coil (MC) phono-stage

### UK RETAIL PRICE LIST 1<sup>st</sup> March 2023

#### Elliptical tip series.

Hana EH – high output MC, elliptical stylus	£419.00p
Hana EL – low output MC, elliptical stylus	£419.00p

#### Shibata tip series.

Hana SH – high output MC, Shibata stylus	£639.00p
Hana SL – low output MC, Shibata stylus	£639.00p
Hana SLM – MONO low output MC, Shibata stylus	£639.00p

#### Micro-Line MC series.

Hana MH - high output MC, Micro-line stylus	£1,049.00p
Hana ML – low output MC, Micro-line stylus	£1,049.00p

#### SPARES for E,S and M series

3.5gm Subweight (For use between cartridge and head-shell. Painted brass)	£ 29.99p
Stylus Guard	£ 3.95p
<b>Accessories pack:</b>	
<b>E and S series</b> (Screws+Nuts+Nylon washers x 2.+ screwdriver & brush)	£ 13.90p
<b>M series</b> (Screws+Nylon washers x 2.+ hex key & brush)	£ 13.90p

#### Re-tipping service for E,S and M series

Hana E,S and M series cartridges requiring a replacement stylus due to wear or customer damage will be swapped for a **new (identical cartridge) at 80% the current retail price less UK carriage costs.**

#### Hana Umami series

<b>NEW:</b> Hana Umami Blue UB - low output MC	£2,149.00p
Hana Umami Red UR - low output MC, Micro-line	£3,399.00p

#### SPARES for Umami series

Stylus guard	£ 4.50p
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#### Re-tipping service for Umami series

Hana Umami cartridges requiring a replacement stylus due to wear or customer damage will be swapped for a **new (identical cartridge) at 70% the current retail price less UK carriage costs.**

#### Notes

VAT inc. at 20%

24 months guarantee against any faulty manufacture or materials; this does not cover stylus replacement due to wear through use or miss-use (damage).

**UK Distribution through: Air Audio Services Ltd. [www.hana-cartridges.co.uk](http://www.hana-cartridges.co.uk)**

Prices valid from 01.03.2023 Prices held, subject to changes in manufacturers distribution selling prices, exchange rates, shipping and Duty rates, UK VAT rate etc. Full terms and conditions: [www.airaudio.co.uk](http://www.airaudio.co.uk)