



DISTRIBUTORS OF EXCEPTIONAL AUDIO PRODUCTS

## Hana MC Cartridges

*from Japan*

High output for Moving Magnet (MM) phono-stage  
and Low output for Moving Coil (MC) phono-stage

### UK RETAIL PRICE LIST 1<sup>st</sup> APRIL 2026

#### Elliptical tip series.

Hana EH – high output MC, elliptical stylus	£499.00p
Hana EL – low output MC, elliptical stylus	£499.00p

#### Shibata tip series.

Hana SH Mk2 high output MC, Shibata stylus	£699.00p
Hana SL Mk2 low output MC, Shibata stylus	£699.00p
Hana SLM Mk2 MONO low output MC, Shibata stylus	£699.00p

#### Micro-Line MC series.

Hana MH - high output MC, Micro-line stylus	£1,199.00p
Hana ML – low output MC, Micro-line stylus	£1,199.00p

#### SPARES for E,S and M series

3.5gm Subweight (For use between cartridge and head-shell. Painted brass)	£ 29.99p
Stylus Guard	£ 3.99p
Accessories pack:	
E/EMkII and OLD S series (Screws+Nuts+Nylon washers x 2.+ screwdriver & brush)	£ 14.00p
S.MkII and M series (Screws+Nylon washers x 2.+ hex key & brush)	£ 14.50p

#### Re-tipping service for E,S and M series

Hana E,S and M series cartridges requiring replacement due to wear or customer damage will be swapped for a **new (identical or upgrade cartridge) at 80% the current retail price.**

#### Hana Umami series

Hana Umami Blue UB - low output MC	£2,229.00p
Hana Umami Red UR - low output MC	£3,649.00p
<b>NEW</b> Hana Umami Black UBK - low output MC	£8,249.00p

#### SPARES for Umami series

Stylus guard	£ 4.99p
Accessories pack: (Screw sets + hex key & brush)	£ 25.50p

#### Re-tipping service for Umami series

Hana Umami cartridges requiring a replacement due to wear or customer damage will be swapped for a **new (identical or upgraded cartridge) at 70% the current retail price.**

#### Notes

VAT inc. at 20%. 24 months guarantee against any faulty manufacture or materials; this does not cover stylus replacement due to wear through use or miss-use (damage).  
Prices valid from 01.04.2026 Prices held, subject to changes in manufacturers distribution selling prices, exchange rates, shipping and Duty rates, UK VAT rate etc. Full terms and conditions: [www.airaudio.co.uk](http://www.airaudio.co.uk)

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